

**ELECTRONIC BOARD PACKET**

**LEE COUNTY TRAUMA  
SERVICES DISTRICT  
BOARD OF DIRECTORS  
MEETING**

**Thursday,  
October 30, 2008  
3:00pm\***

**LEE COUNTY PUBLIC EDUCATION CENTER  
2855 Colonial Blvd, Ft. Myers, FL 33966**

*\*(Held immediately following the Lee Memorial Health System Board Meeting)*

**ELECTRONIC  
BOARD PACKET**

---

# LEE COUNTY Trauma Services District

---

Any Public input is limited to three minutes and a "Request to Address the Board of Directors" card must be completed and submitted to the Board Assistant prior to meeting.

**LEE COUNTY TRAUMA SERVICES DISTRICT  
BOARD OF DIRECTORS MEETING  
Thursday, October 30, 2008  
Held immediately following the  
3:00pm Lee Memorial Health System Board of Directors Meeting**

BOARD OF DIRECTORS

DISTRICT ONE

John D. Donaldson, MD

Marilyn Stout

DISTRICT TWO

Richard B. Akin

Nancy M. McGovern, RN, MSM

DISTRICT THREE

Lois C. Barrett, MBA

Linda L. Brown, MSN, ARNP

DISTRICT FOUR

Frank T. La Rosa

Jason A. Yost

DISTRICT FIVE

Kerry Babb

James Green

## TENTATIVE AGENDA

1. **CALL TO ORDER** LEE COUNTY TRAUMA SERVICES DISTRICT MEETING  
*(Board Chairman John Donaldson, M.D.)*
2. **Public Input - Agenda Items:** Any Public input is limited to three minutes and a "Request to Address the Board of Directors" card must be completed and submitted to the Board Assistant prior to meeting.
3. Trauma District August 28, 2008 Meeting Minutes (**Approval**)  
*(Lois Barrett, MBA, Board Secretary)*
4. Regional Advisory Committee on Trauma Services (**Update**)  
*(Co-Chairs, Patricia Harrington, PhD & Marilyn Stout)*
  - FY 2009 Appointments (**Approval**)
5. Operations Report (**Acceptance**)  
*(Dr. Drew Mikulaschek, Medical Director, Trauma)*
6. Trauma District Financials Year to Date September 2008 (**Acceptance**)  
*(Ben Spence, System Director, Reimbursement)*
7. Old Business
8. New Business
9. **Date of next \*LEE COUNTY TRAUMA SERVICES DISTRICT MEETING:**  
Annual Organizational Meeting, January 6, 2009 12:00pm,  
Lee County Public Education Center, 2855 Colonial Blvd. Ft Myers, FL  
*\*(Held concurrently with Lee Memorial Health System Board Meeting)*
10. **ADJOURN** LEE COUNTY TRAUMA SERVICES DISTRICT MEETING

P.O. BOX 2218

FORT MYERS, FLORIDA 33902

239.334.5943

*if/BOD/Trauma/2008/Tentative Agenda*

**LEE COUNTY TRAUMA SERVICES DISTRICT  
BOARD OF DIRECTORS**

**PUBLIC INPUT –  
AGENDA ITEMS:**

**Any public input  
pertaining to items on the Agenda  
is limited to three minutes and a  
“Request to Address the Board of Directors”  
card must be completed and  
submitted to the Board Assistant  
prior to meeting.**

**Refer to Board Policy: 10:15D: Public Addressing the Board**

**Non-Agenda Item:**

Individuals wishing to address the Board on an item NOT on the Agenda, the Board office must be notified of subject matter at least seven (7) days prior to the meeting to allow staff time to prepare and to insure the matter is within the jurisdiction of the Board.

# LEE COUNTY TRAUMA SERVICES DISTRICT BOARD OF DIRECTORS MEETING MINUTES

## Thursday, August 28, 2008

**LOCATION:** Lee County Public Education Center (LCPEC), 2855 Colonial Blvd., Fort Myers, FL 33966

**MEMBERS PRESENT:** Nancy McGovern, RN, MSM, Vice Chairman; Richard Akin, Treasurer; Linda Brown, MSN, ARNP, Director; Kerry Babb, Director; Marilyn Stout, Director; Frank La Rosa, Director; Jason Yost, Director

**MEMBERS ABSENT:** John Donaldson, M.D., Chairman; Lois Barrett, MBA, Secretary; James Green, Director

**OTHERS PRESENT:** Jim Nathan, CEO/President; James Humphrey, Esq., Board Counsel/Fowler & White; Mary McGillicuddy, Chief Legal Officer; John Wiest, Chief Financial Officer; Jon Cecil, Chief Human Resources Officer; Donna Giannuzzi, RN, Chief Patient Care Officer; Chuck Krivenko, M.D., Chief Medical Officer/Clinical and Quality Services; Gaile Anthony, Chief Administrative Officer/LMH; Doug Luckett, Chief Administrative and Ancillary Services Officer/SWFRMC/GCH; Larry Antonucci, M.D., Chief Administrative Officer/CCH; Charles Swain, Chief Compliance and Internal Audit Officer; Ben Spence, System Director/Controller/Reimbursement; Tom Presbrey, M.D., Physician Leadership Council (PLC) Chairman; Drew Mikulaschek, M.D., Medical Director/Trauma Services; Karen Krieger, System Director/Public Affairs; Chaplain Bill Miller, Spiritual Services/LMH; Steve Brown, M.D., Community Representative/Quality & Education Committee; Patricia Harrington, Co-Chair/Regional Advisory Committee on Trauma Services; Jason Breece, RN, Guest; Bob Johns, Guest; Cathy Stephens, Board of Directors' Liaison; Isabel Firth, Administrative Secretary/Board of Directors; Beth Finney, Executive Secretary/Board of Directors

**NOTE:** Documents referred to in these minutes are on file by reference to this meeting date in the Office of the Board of Directors and  
on the Board of Directors website at [www.lememorial.org/boardofdirectors](http://www.lememorial.org/boardofdirectors), for public inspection.

SUBJECT	DISCUSSION	ACTION	FOLLOW-UP
MEETING CALLED TO ORDER		The Lee County Trauma Services District Board of Directors Meeting was CALLED TO ORDER by Vice Chairman Nancy McGovern, RN, MSN at 4:27p.m.	
PUBLIC INPUT AGENDA ITEMS	There were NO "Public Input Agenda Items" to discuss.		
APPROVAL OF MINUTES	Nancy McGovern asked if anyone wished to make any additions or corrections to the May 29, 2008 Lee County Trauma Services District meeting minutes.	<i>(Linda Brown left at 4:27 p.m.)</i>  A motion was made by Kerry Babb to approve the May 29, 2008 Lee County Trauma Services District meeting minutes. The motion was seconded by Marilyn Stout and it carried with no opposition.	
REGIONAL ADVISORY COMMITTEE (RAC) ON TRAUMA SERVICES FY 2008 APPOINTMENT TAMMY HALL	Pat Harrington, new Regional Advisory Committee (RAC) co-chair, introduced herself and gave a brief explanation of her decision to serve on the RAC on Trauma Services.  Marilyn Stout, RAC co-chair reviewed the revised list of Appointments for the FY 2008 Regional Advisory Committee (RAC) on Trauma Services (Exhibit 1). She recommended Tammy Hall to serve on the FY 2008 RAC Committee.	<i>(Linda Brown re-entered the meeting at 4:28 p.m.)</i>  A motion was made by Marilyn Stout to approve the appointment of Tammy Hall to serve on the FY 2008 Regional Advisory Committee on Trauma Services (Exhibit 1). The motion was seconded by Linda Brown and it carried with no opposition.	
LEE COUNTY TRAUMA SERVICES DISTRICT OPERATIONS REPORT	Dr. Drew Mikulaschek reviewed the Lee County Trauma Services District Operations Report of August 28, 2008 (Exhibit 2). Discussion ensued regarding the decrease in trauma admissions in the past two years. Drew said as a result of the increased price of gas people are not using their vehicles as much therefore resulting in less auto accidents and less trauma patients. He says he expects to see an increase in admission rates once the economy and gas prices begin to improve. Kerry Babb said the trauma center is providing a great service to many people and we need to continue our efforts to gain funding.	  A motion was made by Linda Brown to accept the Lee County Trauma Services District Operations Report of August 28, 2008 (Exhibit 2). The motion was seconded by Marilyn Stout and it carried with no opposition.	
3 <sup>rd</sup> QUARTER,	Ben Spence reviewed the 3 <sup>rd</sup> Quarter, FY 2008 Trauma District Financials		

LEE COUNTY TRAUMA SERVICES DISTRICT BOARD OF DIRECTORS MEETING MINUTES

Thursday, August 28, 2008

Page 2 of 2

SUBJECT	DISCUSSION	ACTION	FOLLOW-UP
<p><b>FY 2008 TRAUMA DISTRICT FINANCIALS</b></p>	<p>(Exhibit 3). Discussion ensued regarding the effect the downturn in the economy and the temporary elimination of Personal Injury Protection (PIP) has had on the payor mix.</p> <p>Further discussion ensued regarding the average cost for a trauma patient. Drew clarified care provided in the trauma center is not equally the same and depends greatly on the severity of the patient's injury.</p>	<p><b>A motion was made by Linda Brown to accept the 3<sup>rd</sup> Quarter, FY 2008 Trauma District Financials (Exhibit 3). The motion was seconded by Marilyn Stout and it carried with no opposition.</b></p>	
<p><b>OLD BUSINESS</b></p>	<p>There were NO "Old Business" items.</p>		
<p><b>NEW BUSINESS</b></p>	<p>There were NO "New Business" items.</p>		
<p><b>NEXT REGULAR SCHEDULED MEETING</b></p>	<p><b>The date of the next REGULAR meeting of the Lee County Trauma Services District Board of Directors is Thursday, October 30, 2008, 3:00pm at the Lee County Public Education Center (LCPEC), 2855 Colonial Blvd., Fort Myers, FL 33966.</b></p>		
<p><b>ADJOURNMENT</b></p>		<p><b>The Lee County Trauma Services District Board of Directors meeting was ADJOURNED by Vice Chairman Nancy McGovern, RN, MSN at 4:51 p.m.</b></p>	

*Minutes were recorded by Beth Finney, Executive Secretary/Board of Directors office*

---

**Lois C. Barrett, MBA  
Board Secretary**

# LEE COUNTY TRAUMA SERVICES DISTRICT BOARD OF DIRECTORS

## MEMORANDUM

**TO:** Directors, Lee County Trauma Services District  
**FROM:** John D. Donaldson, MD, Board Chairman & Jim Nathan, President  
**DATE:** October 30, 2008  
**SUBJECT:** **FY 2009 Regional Advisory Committee on Trauma Services Appointments**

Below is the list of appointments to the Regional Advisory Committee on Trauma Services for Board approval:

Co-Chair: Marilyn Stout                      Co-Chair: Patricia Harrington, Ph.D.

Members:

Lee County: Carol Barclay  
David Dilley, Ph.D.  
Brian Griffin  
Sal Grosso  
Tammy Hall  
Dick Helms, CPA  
Steve Hooper, Esq.

Glades County: Joe Flint  
Donna Storter Long

Hendry County: Patricia Harrington, Ph.D

Charlotte County: Debbie Harrington

Collier County: Jim Coletta  
Pat Barton

*Trauma Policy 10.50B states appointments are approved to serve a term of one fiscal year. Five of the fifteen members appointed shall come from each of the following counties in Southwest Florida: Charlotte, Collier, Glades, Hendry, and Lee. The remaining ten members shall be at-large appointees and shall reside in any one of the five counties = 15 total.*

**Lee County Trauma Services Board of  
Directors Meeting**

**Trauma Director's Report**

**October 30, 2008**

# TRACS Data: 4th Q, FY2008

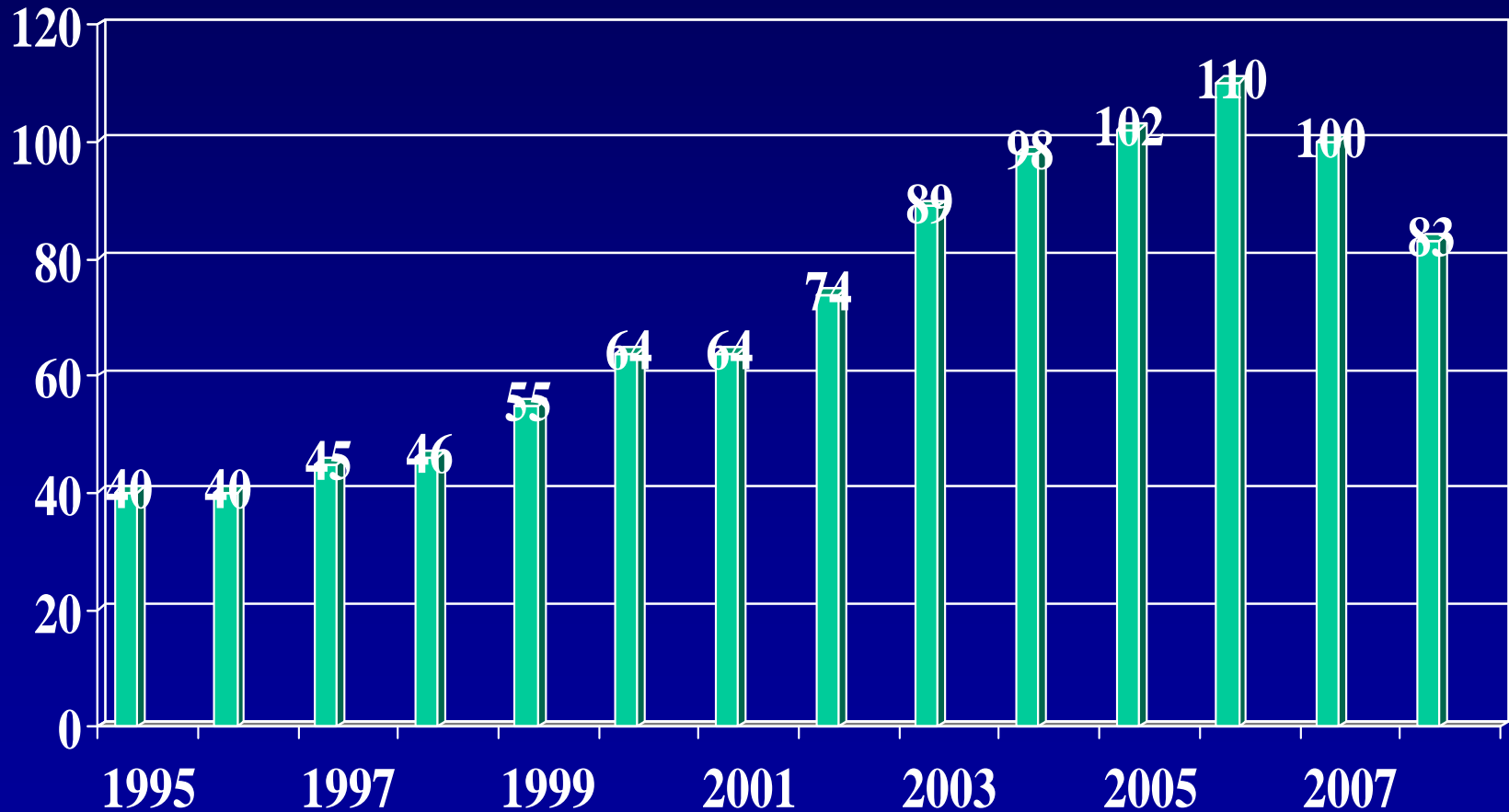
	<u># Pt's</u>	<u># TA</u>
• Lee	451 (79%)	129
• Collier	45 (8%)	34
• Charlotte	34 (6%)	26
• Hendry	18 (3%)	10
• Glades	6 (1%)	5
• Other	14 (2%)	9
• <u>TOTAL</u>	<u>568</u>	<u>213</u>
• <u>FY2007:</u>	<u>↓ 1%</u>	<u>↓ 25%</u>

# TRACS Data: FY2008

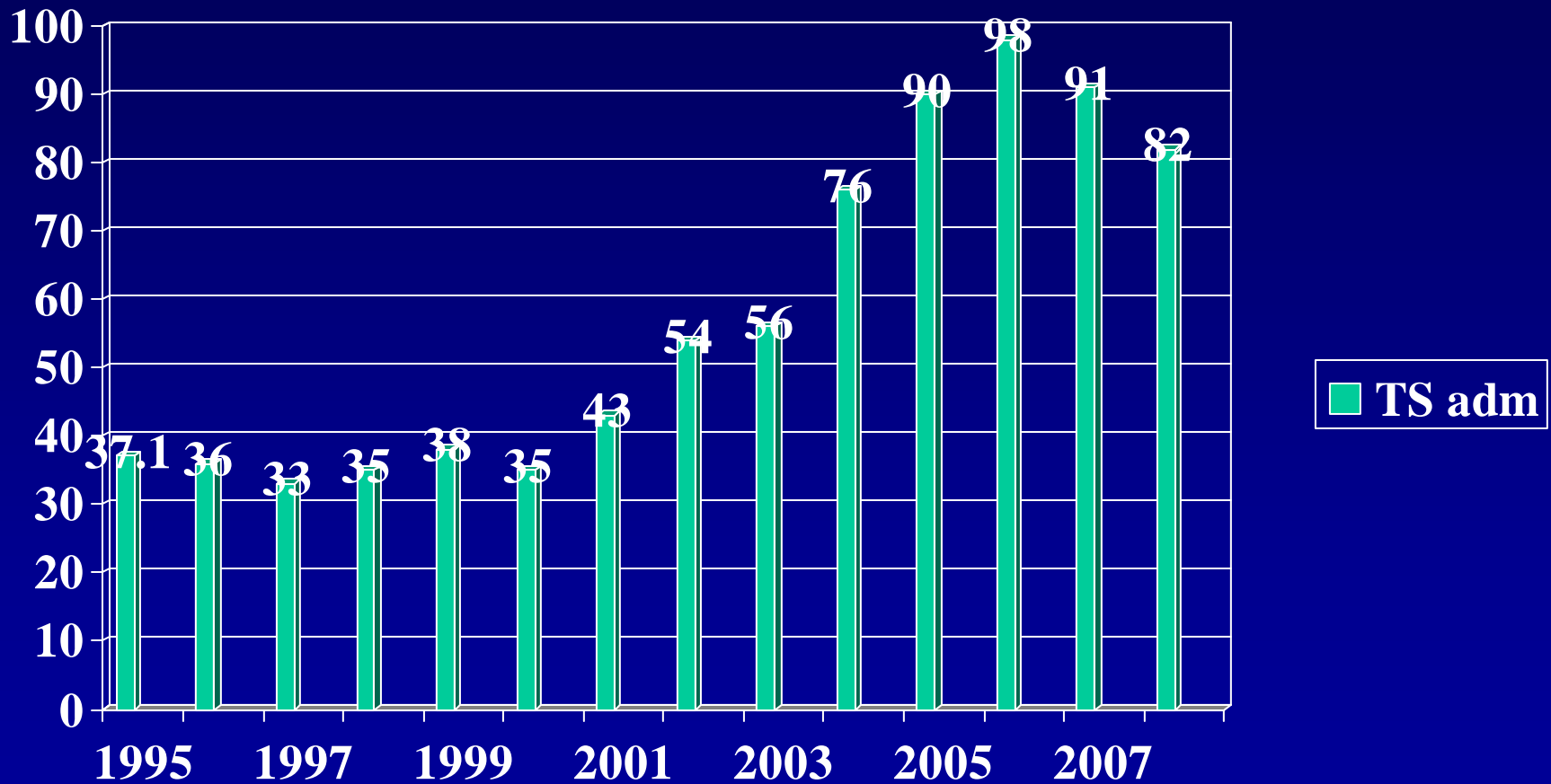
	<u>2008 Pts</u>	<u>%Δ-07</u>	<u>2008 TA</u>	<u>%Δ-07</u>
Lee	1991	↓22%	537	↓26%
Collier	268	↑3%	225	↓4%
Charlotte	167	↑10%	139	↑1%
Hendry	117	↑18%	68	↑5%
Glades	25	↑19%	23	↑44%
Other	68	↓17%	40	↓29%
<b>Total:</b>	<b>2636</b>	<b>↑8%</b>	<b>1034</b>	<b>↓16%</b>

# Avg. Trauma Alerts per Month

■ TA/Mo



# Trauma Service Admissions per Month



# Avg. ISS > 15 per Month



# Trauma District Financials

FYTD through September 30, 2008

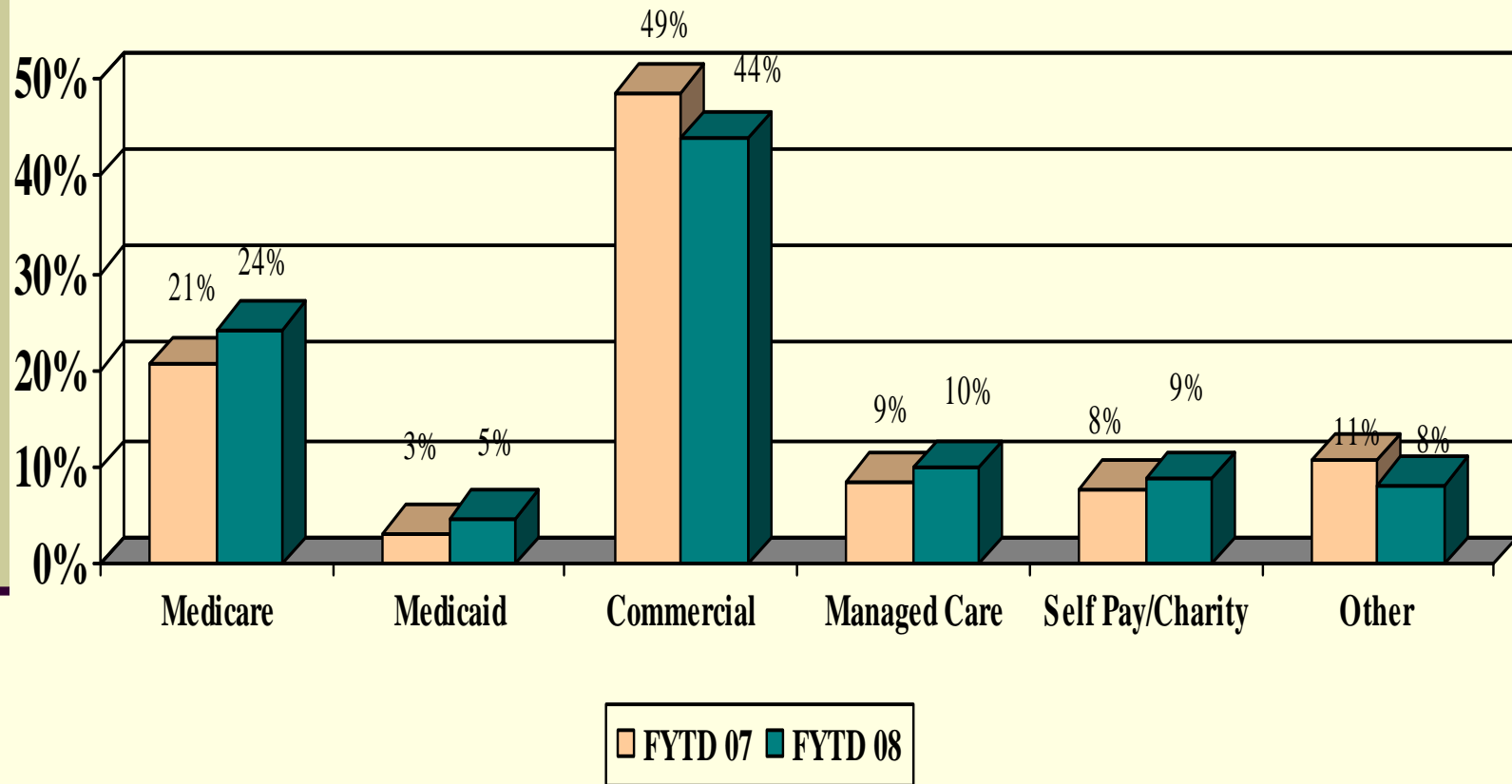
# Trauma Volumes

---

- Discharges: 2,321 vs. 2,234 prior year
  - Growth of 87 cases or 4%
  
- Trauma Surgeries: 259 vs. 317 prior year
  - 2.7% of LMH total cases vs. 3.2 % prior year
  - 18% decrease from prior year, -58 cases

# Payer Mix Comparison

## % of Gross Trauma Revenues



# Net Patient Revenue per Case

	<b>FY'07</b>	<b>FY'08</b>	<b>Var</b>	<b>% Var</b>
Physician	829	797	(32)	-3.9%
Hospital	11,346	10,974	(372)	-3.2%

# Red Light Bill Funds

---

- FYTD 2008: \$318,223
- FYTD 2007: \$238,310
  - +34%, \$79,913

# TRAUMA DISTRICT INCOME STATEMENT

## FYTD: September 30, 2008 (in thousands)

	<b>Budget</b>	<b>Actual</b>	<b>Prior Year</b>	<b>Var to Budget</b>	<b>Var to Prior Year</b>
Net Revenue	1,987	1,851	1,853	-7%	0%
Salaries & Wages	3,112	4,318	4,201	39%	3%
Supplies & Other Svcs	94	81	111	-14%	-27%
Purchased Svcs	1,605	1,854	1,954	16%	-5%
<b>Total Operating Expenses</b>	<b>4,811</b>	<b>6,254</b>	<b>6,267</b>	<b>30%</b>	<b>0%</b>
EBITDA	(2,824)	(4,402)	(4,414)	56%	0%
Depreciation & Interest	38	36	39	-5%	-8%
Loss from Operations	(2,861)	(4,438)	(4,453)	55%	0%
Trauma " Readiness" Costs	(2,000)	(2,000)	(2,000)	0%	33%
Net Loss funded by LMHS	(4,861)	(6,438)	(6,453)	-32%	-.2%

**LEE COUNTY TRAUMA SERVICES DISTRICT  
BOARD OF DIRECTORS**

**OLD  
BUSINESS**

**LEE COUNTY TRAUMA SERVICES DISTRICT  
BOARD OF DIRECTORS**

**NEW  
BUSINESS**

# **ADJOURNMENT**

**LEE COUNTY TRAUMA SERVICES DISTRICT**

**DATE OF THE NEXT  
REGULARLY SCHEDULED  
LEE COUNTY TRAUMA SERVICES  
DISTRICT MEETING:**

**ANNUAL ORGANIZATON BUSINESS  
MEETING, Tuesday, January 6, 2009  
12:00pm\***

**LEE COUNTY PUBLIC EDUCATION CENTER  
2855 Colonial Blvd, Ft. Myers, FL 33966**

*\*(Held concurrently with the Lee Memorial Health System  
Board of Directors Annual Organizational Business Meeting)*